

- Agent Mentorship
- Goal Setting
- One on One Coaching
- Group Coaching
- Negotiation Training
- Lead Generation and Prospecting Development
- Training and implementation of Keller Williams KW Command Systems
- Team Style events like “Call Nights” and “Coaching Mastermind Meetings”
- Scripts Mastery and Roll-Play
- Team structure and accountability
- Earned Leads for agents to work with
- Individual Agent Business Development
- Lead Nurturing Strategies
- Lead Cultivation and Conversion
- Daily Accountability
- Document Compliance Review
- 24/7 access to CoachingKW.com website for training and assistance
- Coaching and Training Videos with 24/7 access
- Online booking for coaching sessions
- In-person / Phone / or virtual GOOGLE MEET coaching formats
- Assistance with paperwork
- Development of Buyers Presentation
- Development of Listing Presentation
- Development tools like Matrix, Realest, Instanet, NARRPR, HUD Homes, Etc.
- Connection with Industry Vendors
- Seller Net Sheets - Development
- PICRA Repairs and Negotiations - Development
- CMA - Development and tools
- MLS Search - Development
- Neighborhood Farming Tools
- Transaction Management
- Custom Smart Plans for Lead Conversion
- Transaction Management
- Career Development Coaching
- Coaching for TEAM DEVELOPMENT
- Coaching for INDIVIDUAL AGENT BUSINESS MODELS